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## Your name: .....

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Submit by October 31<sup>st</sup> to niall.oleary@mtu.ie





# Task 9 - Describe the steps or process that you will go through to decide if you will proceed, pivot, or abandon your idea?

• Give at least 3 steps to make your decision.

1.	
2.	
3.	

### Task 10 What feedback did you get from your BMC presentation?

Strengths	
Weaknesses	
Opportunities	
Threats	





### Task 11-How will you apply this feedback to your BMC?

1.	
2.	
3.	

# Task 12 – What feedback did you give your classmates on their BMC?

Strengths

E.g. Maria's BMC had a strong value proposition because ...

Weaknesses

Opportunities

Threats



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#### Task 13 Questions about your ROI estimate

1. Effort – what might make this harder or easier? (Say having partner)

2. Reward – what might make the reward bigger or smaller?

3. Chance of success - what would increase or reduce the chance of success?

#### Task 14 – further questions about your ROI estimate

Example of questions about an entrepreneurial idea: <u>https://youtu.be/sBUI6rKnvr0?t=94</u>

You only need to watch for 5 minutes until 6:08 but the remainder of the talk is interesting. What are your untested guesses?

https://youtu.be/sBUI6rKnvr0?t=94

1. Effort – what might make this harder or easier? (Say having partner)

2. Reward – what might make the reward bigger or smaller?

3. Chance of success - what would increase or reduce the chance of success?